

## Annual Report



There is something for everyone and every fitness level here.

- Krystal, November 2015 // Facebook



It's such a good place to do a full workout I love it at Talisman Centre so worth getting a yearly membership there!!!

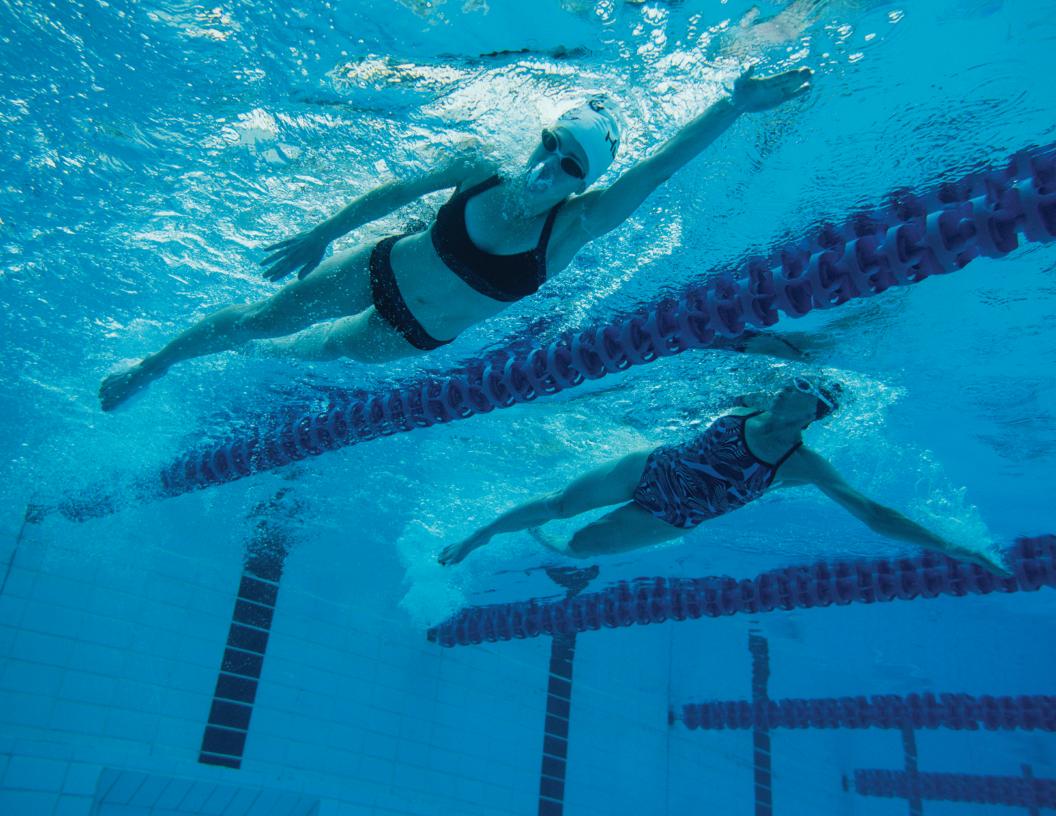
- Melanie, October 2015 // Facebook



Fantastic facility to workout or swim at. Love the unique layout.

- Kris, December 2015 // Google Review

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#### 2015 Director Team

Jeff Booke // Chief Executive Officer
Lorissa Dong // Sales & Marketing Director
Devin Findlay // Programs & Services Director

Aimee Johnston // Sport Director
Rick Schmidt // Finance Director

Cindy Ziobrowski // Human Resources Director

#### Lindsay Park Sports Society



Established in 1983, Lindsay Park Sports Society (LPSS), a non-profit society, expertly manages Talisman Centre on behalf of the people of

Calgary. The Chairs of the LPSS Board of Governors are recognized for their visionary leadership, dedication to sport and fitness, and commitment to the sport community. Through their foresight and strategic actions, Talisman Centre has become a world class training and competition facility for recreational individuals and high performance athletes.

#### 2015–2016 Board of Governors

#### **OFFICERS**

Terry Baustad // Chair
Darryl Bourne // Vice Chair

Jeff Booke // CEO, Talisman Centre

David Newby // Treasurer

#### **GOVERNORS**

Terry Baustad Anette Mikkelsen
Darryl Bourne David Newby
Spencer M. Coupland Paul Snodgrass
Cari Din Greg Steinraths
Colin Innes Alexis Teasdale
Scott MacDonald Andrew Wallace

#### Mission

**PASSIONATE ABOUT SPORT – AND PEOPLE.** 

#### Vision

Talisman Centre is a world class sport and fitness facility that inspires individuals and teams to achieve their goals and dreams through innovation, expertise and passion.

#### Values

- **1. SAFETY** Creating a safe environment is our number one priority. It is beyond compromise and we are responsible to ensure everyone is protected.
- 2. **LEGENDARY SERVICE** The strength of our team, and respect we show for each other, empowers Talisman Centre employees to continually exceed expectations of our customers and create meaningful and unique experiences, setting us apart from the competition.
- **3. EXCELLENCE** A journey of fulfillment of the organization's strategic goals, continually raising the bar in all aspects of our business operations to forever create new competitive advantages.
- **4. INNOVATION** Bold thinking that challenges, changes and enhances the organization.



Working and volunteering for the Lindsay Park Sports Society (LPSS) and Talisman Centre is extremely rewarding. The dynamic facility, built in 1983, continues to present opportunities to position Talisman Centre as a world class place to Train, Compete and Play.

This year, in addition to supporting more than 1.5 million annual visitors to the Centre, including 39 Sport Partners, thousands of members and near 75,000 drop in users, we embarked on a process to enhance and expand the facility to better meet the needs of our stakeholders and to ensure the next 30 years of operations are as successful as the first.

GEC Architects was engaged to develop a Functional Program and Master Plan that looked at the following initiatives:

- Expanding dryland and aquatic facilities in response to demand, optimal configurations and changes within the industry (now and in the future)
- Reorienting the facility main entrance to be more inviting and to enhance the customer experience
- Offering parking solutions
- Creating a Daily Training Environment (DTE) that supports athletes with a multitude of services under one roof (e.g. recovery facilities, nutrition services, consulting offices)
- Incorporating technology and innovation
- Other office space, team change room facilities, meeting rooms, storage, social spaces, etc.
- Ancillary Services explore the value to the Centre and neighbouring communities of a hotel, residential housing, Academy (Sport School), etc.

By year end, a detailed plan was submitted. The Board and staff will continue to pursue the opportunities found within the plan in hopes of one day making this vision a reality.

In closing, we wish to thank all of our stakeholders, including Sport Partners, surrounding community associations, the private and separate school boards, the City of Calgary, members, funders and friends for their contribution towards a successful 2015, and a future that looks bright.

Terry Baustad LPSS Board Chair

M. Rule

Jeff Booke Talisman Centre CEO



## Passionate about sport – and people.

It's simple. It's concise. It's our mission.



Sport is why our iconic tent was built in the first place and our people are what have propelled us to where we are today and continue to shape our culture for the future.

Whether you come here to TRAIN, COMPETE, PLAY or provide your expertise as an employee – passion is the key

to it all.

We proudly live and breathe our mission every day and so that's exactly what this year's Annual Report is all about. Let's take a look back at how we carried out this very important assignment in 2015.





Passion isn't just about playing a sport or just being active; it's what gives an athlete the drive and motivation to train hard every day.

This passion was evident in all the successes we saw from our program athletes and Sport Partner athletes in their competitions here and abroad, and exceptionally realized at the Pan Am/Parapan Am Games.

Given the effectiveness of our high performance sport offerings, we eagerly expanded our efforts to bring the programs to as many athletes as possible — and our new 3433 Sport Performance Centre was revealed.

Sport was celebrated at our annual Bursary Awards and the unveiling of a special recognition display that acknowledges and honours Olympic and Paralympic Medallists who have trained extensively at Talisman Centre.

Talisman Centre has redefined its Sport Partner criteria levels and corresponding benefits into three tiers:





Talisman Centre's strategic alignment as a delivery partner with Club Excellence has been instrumental in supporting its Sport Partners in beginning their Club Excellence journey.

The Club Excellence framework has not only created tactical leaps and bounds for the Sport Partners in the international sports arena; it also became the catalyst for the facilities' vision to redefine its Sport Partner status and to further enhance the training and competition environment for the development of Calgary's high performance amateur athletes.

СОМРЕТЕ	TRAIN	PLAY
The top level Compete all earn a Level 1 Certified Statue in the Club Excellence program or equivalent in conjunction with Talisman Centre's additional criteria. Concentration is on Stages 5 and 6 of the Long-term Athlete Development (LTAD) model.	Sport Partners that achieved the Train level all received Affiliate status with Club Excellence and have partially met joint criteria with Talisman Centre. Focus is on sport specific training, Stages 3, 4 and 5 of the LTAD with participation in national or higher events.	The Play level focuses on Stages 1, 2 and 7 of the LTAD where Sport Partners have defined their purpose primarily for recreational or game play.
The Calgary Aquabelles Synchronized Swimming Club	Ares Modern Pentathlon and Fencing Club	Alberta Soccer Association
Cascade Swim Club	Calgary Elite Synchro	Alberta Water Polo Association
Calgary Torpedoes Water Polo Club	Calgary International Track Club	Calgary Aquamums Masters Synchronized Swim Club
Killarney Swim Club	Canada Olympic Track Club	Calgary Ladies Field Hockey Association (CLFHA)
Water Polo Canada Senior Men's National Team	Calgary Patriots Swim Club	Calgary Masters Swimming Club
	Calgary Renegades Water Polo Club	Calgary Polo Splash
	Calgary Warriors Track Club	Calgary Seawolves Water Polo Club
	Calgary Wild Water Polo Club	Calgary Senior Men's Basketball Association
	CALTAF (Calgary Track & Field)	Calgary Senior Women's Basketball Association
	Chinook Rhythmique Gymnastics Club	Calgary Sport and Social Club
	Dive Calgary	Calgary Underwater Hockey
	Nose Creek Swim Association (NCSA)	CALVOL Volleyball Association
	Priori Epee Fencing Club	Field Hockey Alberta
		Field Hockey Association of Alberta
		Rocky Mountain Dive Club



Claudia Holzner & Gabriella Brisson from Calgary Aquabelles Synchronized Swimming Club — Gold Medallists

Morgan Bird from Cascade Swim Club — Gold Medallist in Women's 400m S89S7-8) and Women's 50m Freestyle S8,

Silver Medallist in Women's 100m Freestyle

**Jennifer Brown** from CALTAF — Gold Medallist in shot put and Silver Medallist in discus

Yuri Kisil from Cascade Swim Club – Silver Medallist

Water Polo Canada's Senior Men's National Water Polo Team — Bronze Medallists

**Beckett Frisch** from Calgary Ladies Field Hockey Association – Bronze Medallist

Sage Watson from Calgary International Track Club - placed 4th in her semi-final heat for 400m hurdles

Joshua Riker-Fox from Ares Fencing & Modern Pentathlon Club – placed 11th Overall



We are proud to congratulate our Sport Partner Athlete successes at the Pan Am Games and the Parapan Am Games



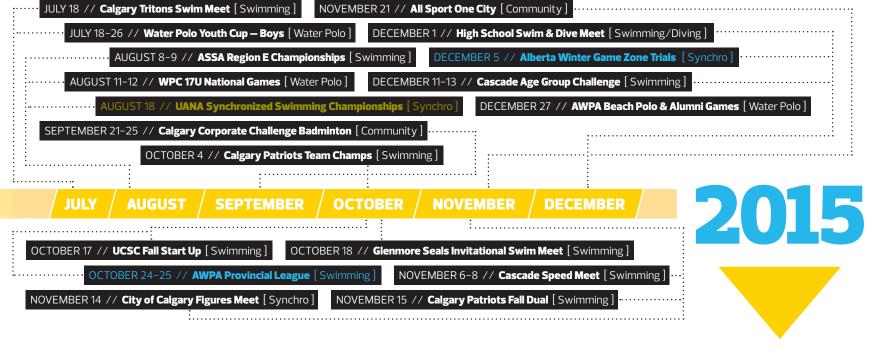
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JANUARY 1 // Swim for Pancreatic Cancer [ Swimming ]
                                                           APRIL 10–12 // 2015 South Zones & Brittney Hunt Memorial Invitational [Rhythmic Gymnastics]
  NUARY 15-18 // Water Polo National League 16U & 19U Divisionals [ Water Polo i
                                                                               APRIL 11–12 // Calgary Underwater Hockey Tournament [Underwater Hockey]
              JANUARY 11 // Killarney Club Champs [Swimming]
                                                                 APRIL 17–19 // 40th Chinook Invitational Swimming
 JANUARY 24-25 // Pugsley's Plunge [ Swimming ]
                                                     APRIL 23-26 // 19U Interconference Nationals [ Water Polo ]
  FEBRUARY 1 // Glenmore Seals Swim Meet [ Swimming ]
                                                            MAY 1-3 // 14U West Nationals [ Water Polo ]
       FEBRUARY 6-8 // National Age Group Provincial Championship [Synchro]
               FEBRUARY 21 // Calgary Masters Invitational [ Swimming ]
                                                                           MAY 15-17 // Alberta Spring Provincial Diving Championships [Diving]
         JANUARY
                                     FEBRUARY
                                                                     MARCH
                                                                                               APRIL
                                                                                        MAY 22-24 // NCSA Corral City Classic [ Swimming ]
FEBRUARY 27-March 1 // 2015 Team Aquatic Supplies Alberta Age Group Trials [ Swimming ]
                                                                                MAY 26 // Calgary 55+ Games Zone 3 Qualifying Swim Meet [ Swimming ]
      MARCH 6-8 // 2015 Speedo Alberta Age Group Championship [Swimming]
                                                                 MAY 29-30 // Water Polo Canada National Championships [ Water Polo ]
   MARCH 14 // Calgary Patriots Team Champs #3 [ Swimming ]

    MARCH 15 // 10 Mile Tri [ Triathlon ]

                                                         JUNE 4-7 // CSI 2015 [Swimming]
                                                                                            .... JUNE 20 // All Sport One Day [Community]
                Alberta Open & 19U National Divisionals [Water Polo]
                                                                     JUNE 12-14 // 2015 Team Aquatic Supplies Age Group Trials Long Course [ Swimming ]
                                               MARCH 31 // Calgary 55+ Swim Workshop [Swimming]
                                                                                                       JUNE 21 // Calgary Patriots Team Champs #4 [Swimming]
     MARCH 28 // 2015 Pupfest [ Water Polo ]
```



PHOTOS: Kevin McElheran, kevinmcelheranphotography.smugmug.com



# erforma

Launched

#### June 2015 >

March 15, 2016 //

10 Mile Tri





Launched in June, the new brand identity captures Talisman Centre's exclusive formula for performance coaching, sport science services, endurance and strength training.

3433 Sport Performance Centre is more than just a bold new name and image; our experts have broadened the Centre's programming approach to encompass all of the support tools that enhance an athlete's daily performance training environment. The 3433 digits also signify the site elevation of the training centre at 3433 feet above sea level.

**300** 3433 members



3433 video story:

**1268 views** 

+ our TOP Facebook post of 2015



## Athlete Successes

- 2 athletes qualified for KONA Ironman World Championships
- 6 athletes qualified for 70.3 World Championships
- 10 athletes qualified for Olympic and Sprint distance World Championships

#### Russell Pennock

- Won his first senior event in Dallas on June 6
- Qualified for World Championships (under 23) 1 of 3 males from Canada
- Top Canadian male and 6th overall at World Championships (under 23)

#### Cooper Bentley

Identified by Triathlon Canada as a "Rising Star"

#### Laurin Thorn

Identified by Triathlon Canada as a "Rising Star" who could be an Olympian in 4-8 years

#### Stefan Daniel

- Won Paratriathlon category in London qualifying him for Paralympics test event
- Won WTS Edmonton Paratriathlon











4566 students

**798** participants

**students** 



April 23, 2015

\$12,000 awarded to 16 athletes

Talisman Energy Bursary Recipient

Yuri Kisil // Swimming // Cascade Swim Club

Lindsay Park Sports Society Bursary Recipient

Justin Boyd // Water Polo // Water Polo Canada

Jennifer Brown // Track and Field // CALTAF

John Conway // Water Polo // Water Polo Canada

**Kyra Christmas** // Water Polo // Calgary Renegades
Water Polo Club/Water Polo Canada Junior

**Aretehya Haberman** // Rhythmic Gymnastics // Chinook Rhythmique Gymnastics Club

Ashley McCool // Diving // Dive Calgary

Caeli McKay // Diving // Dive Calgary

Nina Pavlovic // Rhythmic Gymnastics // Chinook Rhythmique Gymnastics Club

Russell Pennock // Triathlon // 3433 Junior Triathlon Club

Halle Pratt // Synchronized Swimming //
Calgary Aquabelles Synchronized Swimming Club

Taryn Pratt // Swimming // Cascade Swim Club

Joshua Riker–Fox // Modern Pentathlon //
Ares Pentathlon & Fencing Club

Brooklynn Snodgrass // Swimming //
Cascade Swim Club

Ingrid Wilm // Swimming // Cascade Swim Club

**Jenna Westaway** // Track and Field // Calgary
International Track Club / Brooks Running Club



**LEFT TO RIGHT** // Jeff Booke, Dave Newby, Councillor Gian–Carlo Carra, Russell Pennock, Ingrid Wilm, Taryn Pratt, Joshua Riker–Fox, Aretehya Haberman, John Conway, Caeli McKay, John Currie, Nina Pavlovic, Ashley McCool, Chris Hampshire, Giles Parker, MP Joan Crockatt, Anette Mikkelsen, Terry Baustad.

**ABSENT** // Yuri Kisil, Justin Boyd, Jennifer Brown, Kyra Christmas, Halle Pratt, Brooklynn Snodgrass, Jenna Westaway

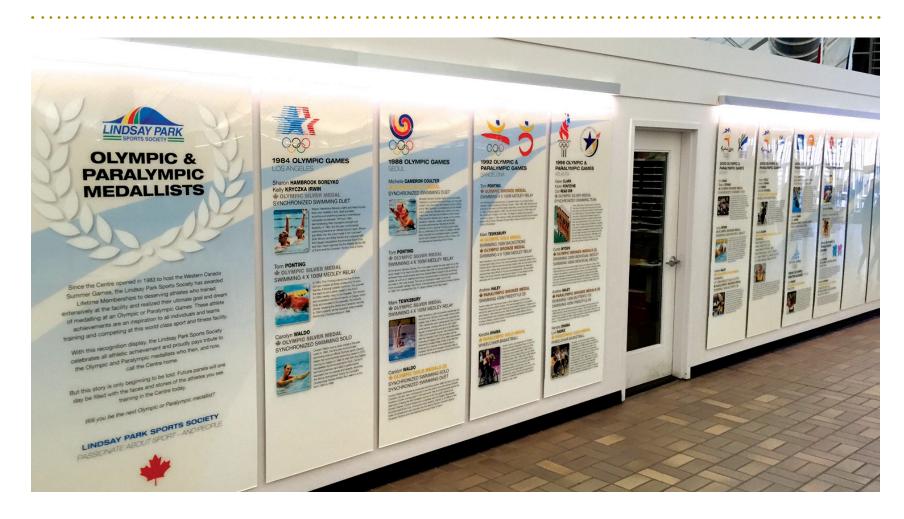
## Olympic & Paralympic Medallists



Since the Centre opened in 1983 to host the Western Canada Summer Games, the Lindsay Park Sports Society has awarded Lifetime memberships to deserving athletes who trained extensively at the facility and realized their ultimate goal and dream of medalling at an Olympic or Paralympic Games. These athlete achievements are an inspiration to all individuals and teams training and competing at this world class sport and fitness facility.

With this recognition display, the Lindsay Park Sports Society celebrates all athletic achievement and proudly pays tribute to the Olympic and Paralympic medallists who then, and now, call the Centre home.

But this story is only beginning to be told. Future panels will one day be filled with the faces and stories of the athletes you see training in the Centre today.









#### SWIMMING 4 X 100M MEDLEY RELAY





### \* OLYMPIC SILVER MEDAL SWIMMING 4 X 100M MEDLEY RELAY

1988 OLYMPIC GAMES

#### Carolyn WALDO



#### 1992 OLYMPIC & PARALYMPIC GAMES

SWIMMING 4 X 100M MEDLEY RELAY

#### SWIMMING 100M BACKSTROKE OLYMPIC BRONZE MEDAL SWIMMING 4 X 100M MEDLEY RELAY

#### Andrew HALEY PARALYMPIC BRONZE MEDI SWIMMING 400M FREESTYLE S9

Kendra OHAMA

#### PARALYMPIC ON THE PROPERTY OF THE PROPERTY





#### 1996 OLYMPIC & PARALYMPIC GAMES



IC BRONZE MEDALS (2) SWIMMING 100M BUTTERFLY S9 SWIMMING 400M FREESTYLE S9



#### PARALYMPIC GAMES

Erin CHAN Reidun TATHAM

#### Curtis MYDEN OLYMPIC BRONZE MEDAL SWIMMING 400M INDIVIDUAL MEDLEY



#### Andrew HALEY SWIMMING 4 X 100M MEDLEY RELAY 34 PTS PARALYMPIC BRONZE MEDA SWIMMING 100M BUTTERFLY S9



#### 2000 OLYMPIC & PARALYMPIC GAMES

Joanne KELLY Kendra OHAMA Lori RADKE Michelle STILWELL

WHEELCHAIR BASKETBALL

#### Jessica SLOAN

SWIMMING 50M FREESTYLE S10 100M FREESTYLE S10







2006 OLYMPIC WINTER GAMES TORINO





Carol HUYNH









Michelle STILWELL ▼ PARALYMPIC GOLD MEDAL
ATHLETICS 200M T52

◆ PARALYMPIC SILVER MEDAL
ATHLETICS 100M T52







Sharon HAMBROOK BOREYKO Kelly KRYCZKA IRWIN SILVER Tom PONTING SILVER Carolyn WALDO SILVER





#### **1988 OLYMPIC** GAMES

Michelle CAMERON COULTER Carolyn WALDO GOLD Tom PONTING Mark TEWKSBURY SILVER Carolyn WALDO GOLD







Andrew HALEY BRONZE Kendra OHAMA GOLD Tom PONTING Mark TEWKSBURY BRONZE Mark TEWKSBURY GOLD





#### 1996 OLYMPIC & PARALYMPIC GAMES

Karen CLARK Karen FONTEYNE Cari READ DIN SILVER Andrew HALEY BRONZE (2) Curtis MYDEN BRONZE (2) Kendra OHAMA Lori RADKE GOLD









Frin CHAN Reidun TATHAM BRONZE Andrew HALEY GOLD BRONZE

Joanne KELLY Kendra OHAMA Lori RADKE Michelle STILWELL GOLD Curtis MYDEN BRONZE Jessica SLOAN GOLD (6)









Blythe HARTLEY BRONZE Kendra OHAMA Lori RADKE BRONZE







**2008 OLYMPIC &** 

Duff GIBSON GOLD

Carol HUYNH GOLD









PARALYMPIC GAMES

Carol HUYNH BRONZE Michelle STILWELL GOLD SILVER

Michelle STILWELL GOLD (2)







November 20, 2015 //

**Olympic & Paralympic Medallists Wall Unveiling** 





There can be no success in sport without people, whether it's the athlete, the member, the coach or the employee. Those who have a passion for what they do, share it with those around them.

Loyalty and engagement were front and center as we recognized the commitment of our customers with an abundance of Member Activities, the introduction of the Active Member Rewards Program, and contests and community events throughout the year.

Employees are instrumental in ensuring the mission is fulfilled, and so this year was all about recognizing their dedication with many activities and events. When seeing the results of the Employee Survey, it is evident our staff take pride in working under our iconic tent.







## Inspiring our Brand Experience



Facility branding rarely gets the nod it deserves – in fact, internal physical branding may have more lasting impact. There's an immense qualitative difference between passing a commercial message on the internet, radio or magazine and spending hours in our inspired facility spaces. Facility branding has become a crucial key to our brand success – both with making potential customers aware of who we are and what they can come to expect from us and for our current customers, our brand reminders create familiarity and loyalty.

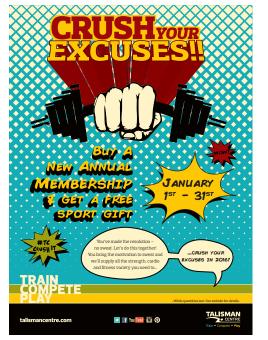
This year, we aimed to please with tons of marketing projects and campaigns starting with our all new member and staff driven photography, our newly renovated 3433 Sport Performance Centre, and online Virtual tour. And it didn't stop there. Our customers love to connect to our brand. especially when it aligns with their most deeply held beliefs and sense of identity – and this can best be experienced when standing or stretching in front of our new Fitness Centre wall. Adrenaline class corner or Personal Training Studio.













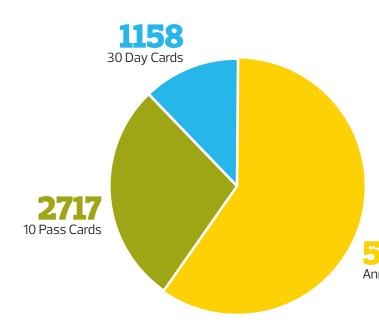






# y the Number

### Memberships & Admissions



74,895 drop-in admissions

**Annual Memberships** 

12 Days of Fitness Passes

60 Days of Summer Passes

**Fee Assistance** 

3856

admissions

memberships



TOTAL FUNDS AWARDED

TOTAL PARTICIPANTS











NEW LIKES IN 2015



**4279** 





**76,041** ENGAGED USERS



**2,572,806**TOTAL REACH





**364**TOTAL RETWEETS



1345
TOTAL FOLLOWERS



3762
TOTAL MENTIONS





231 NEW FOLLOWERS IN 2015



334
TOTAL FOLLOWERS

44

This gym is awesome and has something for everyone. I love having unlimited access to spin classes, multiple swimming pools, an abundance of machines and free weights, as well as yoga and pilates classes (and a recent addition of HOT YOGA classes). Great bang for your buck, and the staff and instructors are so friendly and knowledgeable.

Ivana //5★ Facebook Review





**8034** VIDEO VIEWS

Social Media

#### Member Newsletter



average subscribers

newsletters emailed

38%
Talisman Centre

17% industry average

**Open Rate** 

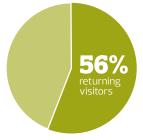
## Digital

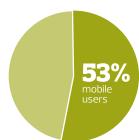
369,687

visits to talismancentre.com

934,271

page views on talismancentre.com



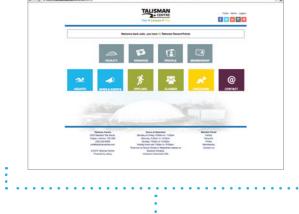


Most Popular Page:

## Group Fitness Schedule

We are so motivated by our members' commitment, and this year like no other, we focused our marketing efforts on creating memorable experiences, engagement and loyalty.

We expanded our loyalty capabilities within our Active Member Rewards APP — and achieved phenomenal results. We've improved customer satisfaction with a fresh new design layer and navigational icons, mobile friendly facility scheduling information, and more ways to earn and redeem reward points.



In September 2015, we launched our Active Member Rewards Portal. With all the features of our APP, the Portal extended our Rewards program to include all members regardless of their technology preference.

7,020
Active Member Reward
Program Members

4,307

Social Media shares direct from the APP



**533,618**APP check-ins **51%** 



## **Community Facility Enhancement Program (CFEP)**

// Alberta Government

// Alberta Culture and Tourism

#### \$75,000

Facility upgrades
and replacements
including new
entrance/exit doors,
dive tank and basin
resurfacing, pool
gutter replacement
and HVAC
replacements.



#### \$125,000

50m Competition Pool re-grouting and re-caulking.



## **Enhancing Accessibility Fund**

// Federal Government

\$20,071

Retrofit for enhanced accessibility by providing people with disabilities more independence in entering and exiting program rooms and offices by installing automatic doors: and by increasing the availability of adaptive equipment for rehabilitative and strengthening therapy.



# 710



#### May 3, 2015 //

#### **Pathway & River Clean Up**

Talisman Centre was the host site for the surrounding communities' participation in The City of Calgary Pathway and River Clean Up. The event was organized by Erlton Community Association, Lindsay Park Community Association and Cliff Bungalow–Mission Community Association.

#### July 9, 2015 //

#### **Healthy Stampede Breakfast**

In collaboration with TotalCardiology, LifeMark and Talisman Energy, this was another fun and successful event hosting 1,300 people who all enjoyed a Healthy Stampede Breakfast. Entertainment included a DJ, face painting and line dancing. Generous food sponsors included: Alberta Barley, Burnbrae Farms, Good Earth, Jugo Juice, Spolumbo's, PepsiCo and Safeway.











#### **Pumped up FLOATABLES**

We hosted 5 Floatable events throughout 2015. Our February 16th Family Day Floatable event was our busiest with over

350 people in attendance!

the



**FEBRUARY 4** // Winter Walk Day

**FEBRUARY 19** // Leadership Program Launch

FEBRUARY 25 // Mexican Fiesta Lunch/Dinner

MARCH 9 // 30 Day Fitness Challenge

MARCH 11 // Employee Town Hall

MARCH 12 // TELUS Spark Adults Only Night

**APRIL 2** // Easter Bunny visits Talisman Centre

**APRIL** // UWALK Team Step Challenge

[ Total 3407km walked — that's over 3.15 million steps as a team for 17 participants ]

**JUNE 17** // Employee Town Hall

**JUNE 22** // Fiasco Gelato onsite for start to Summer

JUNE 24 // Dog Day Afternoon Park Event

**JULY 17** // Mini Olympics at Schank's North

**JULY 26** // Started a staff room recognition board

**AUGUST 14–16** // Back to School Brown Bag Lunch weekend

**SEPTEMBER 11–30** // Calgary Corporate Challenge + End of Summer BBQ

OCTOBER 21 // Service Awards Luncheon

[ 12 staff reached their 5 year milestone and 3 staff reached their 10 year milestone ]

**OCTOBER 30** // Halloween Pumpkin Carving contest and costume race

**NOVEMBER 21** // Staff Holiday Gala

When comparing our scores to the









April 28, 2016

#### **Auditors' Report**

To the Members of Lindsay Park Sports Society

We have audited the accompanying financial statements of Lindsay Park Sports Society, which comprise the statement of financial position as at December 31, 2015 and the statements of operations, changes in net assets, and cash flows for the year then ended and the related notes including a summary of significant accounting policies and other explanatory information.

#### Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

PricewaterhouseCoopers LLP 111 5 Avenue SW, Suite 3100, Calgary, Alberta, Canada T2P 5L3 T: +1 403 509 7500, F: +1 403 781 1825

"PwC" refers to PricewaterhouseCoopers LLP, an Ontario limited liability partnership.

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We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinior

In our opinion, the financial statements present fairly, in all material respects, the financial position of Lindsay Park Sports Society as at December 31, 2015 and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Pricewaterhouse Coopers U.P.

**Chartered Professional Accountants** 

## **Lindsay Park Sports Society Statement of Financial Position**

// AS AT DECEMBER 31, 2015

	2015 \$	2014 \$
Assets		
Current assets Cash and cash equivalents Short-term investments (note 4) Accounts receivable Inventory Prepaid expenses	813,651 3,376,199 608,018 11,082 87,024	1,781,464 4,268,119 848,826 16,908 87,569
	4,895,974	7,002,886
Capital assets (note 3)	911,869	736,979
Investments (note 4)	5,960,103	4,191,569
Donations on deposit with Parks Foundation, Calgary (note 10)	731,919	465,710
	12,499,865	12,397,144
Liabilities		
Current liabilities Accounts payable and accrued liabilities Current portion of long-term debt (note 5) Deferred revenue and grants Deferred sponsorship – Talisman Energy	908,433 309,085 1,308,222 500,000	1,461,025 298,504 1,382,177 500,000
Deposits from tenants	3,025,740 27,140	3,641,706 27,140
Deferred contributions (note 6)	418,767	468,767
Long-term debt (note 5)	1,170,665	1,479,750
	4,642,312	5,617,363
Net Assets		
Endowment (note 12) Internally restricted net assets restricted for athletic bursaries (note 8) Unrestricted net assets	50,000 249,316 7,558,237	25,000 249,316 6,505,465
	7,857,553	6,779,781
	12,499,865	12,397,144

### Commitments (note 11)

The accompanying notes are an integral part of these financial statements

# **Lindsay Park Sports Society Statement of Operations**

// FOR THE YEAR ENDED DECEMBER 31, 2015

	2015 \$	2014 \$
Facility revenues		
Admissions, memberships and programs	7,496,312	7,246,234
Facility bookings and rental income Operating contributions (note 7)	2,333,701 1,261,987	2,235,669 1.208.222
Operating contributions (note 7)	1,201,901	1,200,222
	11,092,000	10,690,125
Facility expenses		
Facility operations (note 9)	3,675,512	3,609,689
Experience providers	2,861,608	2,774,437
Human resources and administration (note 10) Sales and marketing	2,727,145 1,066,138	2,179,507 1,073,046
Sales and marketing	1,000,130	1,073,040
	10,330,403	9,636,679
Excess for the year before the following	761,597	1,053,446
Other revenue		
Investment income (note 10)	484,234	423,160
Naming rights and other sponsorships	557,426	577,269
Insurance proceeds from 2013 flood Loss on disposal of capital assets	(6,921)	1,340,542 (17,397)
2000 on diopostal of suprial accosts		, , , , ,
	1,034,739	2,323,574
Other expense		
Amortization	320,763	277,997
Excess for the year before the following	1,475,573	3,099,023
Capital contributions – capital contribution from City of Calgary	499,337	369.264
Other contributions from other sources	315.000	124.513
Capital expenses – building improvements and capital expenditures	(1,237,137)	(1,300,122)
	(422,800)	(806,345)
	(422,000)	(000,345)
Net excess for the year	1,052,773	2,292,678

# Lindsay Park Sports Society Statement of Change in Net Assets

// FOR THE YEAR ENDED DECEMBER 31, 2015

	Unrestricted \$	Internally restricted \$	Endowment \$	Total 2015 \$	Total 2014 \$	
Net assets – Beginning of year	6,505,464	249,316	25,000	6,779,780	4,472,103	
Endowment contributions (note 12) Net excess for the year	1,052,773	-	25,000	25,000 1,052,773	15,000 2,292,678	
Net assets - End of year	7,558,237	249,316	50,000	7,857,553	6,779,781	

# **Lindsay Park Sports Society Statement of Cash Flows**

// FOR THE YEAR ENDED DECEMBER 31, 2015

	2015 \$	2014 \$
Cash provided by (used in)		
Operating activities Net excess for the year Items not affecting cash	1,052,773	2,292,678
Amortization of capital assets Amortization of deferred contribution Loss on sale of capital assets	320,763 (50,000) 6,921	277,997 (50,000) 17,397
Net change in non-cash working capital items (note 14)	1,330,457 (379,368)	2,538,072 212,018
	951,089	2,750,090
Investing activities Additions to capital assets Proceeds on sale of capital assets Net increase in investments Net increase in donations on deposit with Parks Foundation, Calgary Endowment contributions	(517,617) 15,042 (876,614) (266,209) 25,000	(485,120) 1,176 (2,819,181) (243,109) 15,000
	(1,620,398)	(3,531,234)
Financing activity Repayment of long term debt	(298,504)	(288,284)
Decrease in cash and cash equivalents	(967,813)	(1,069,428)
Cash and cash equivalents – Beginning of year	1,781,464	2,850,892
Cash and cash equivalents – End of year	813,651	1,781,464
Cash and cash equivalents consist of Cash Mutual funds	743,144 70,507	1,256,415 525,049
	813,651	1,781,464

// DECEMBER 31, 2015

#### 1 Nature and purpose of the Society

Lindsay Park Sports Society (the "Society") is a not-for-profit, non-taxable organization incorporated under the Societies Act of the Province of Alberta.

The purpose of the Society is to oversee and direct the management and operation of Talisman Centre ("the Centre") in accordance with its by-laws and a management and operating agreement between the Society and the City of Calgary. As part of this agreement, the City provides the Society with annual operating and capital grants. These grants are for the original building only with the operating and capital requirements of the two expanded buildings being the sole responsibility of the Society. The City of Calgary is the owner of the Centre and the land upon which it is located. It provides training, competition facilities and services for the development of Calgary's high performance athletes in dryland and aquatic sports in addition to providing facilities, programs and services for the fitness and recreational sporting needs of the citizens of Calgary.

#### 2 Significant accounting policies

#### Basis of presentation

The Society's financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations ("ASNPO").

#### Capital assets

Moveable capital assets which are purchased by the Society are recorded at cost and movable capital assets which are donated to the Society are recorded at their fair value at the date of contribution. They are amortized on a straight-line basis over their estimated useful lives as follows:

Athletic equipment – 3 – 20 years
Office furniture and equipment – 5 – 30 years
Computer equipment – 3 – 10 years

Immovable capital assets, which do not become the property of the Society, are expensed in the year of acquisition.

#### Cash and cash equivalents

Cash and cash equivalents include cash and highly liquid investments with initial terms to maturity of 90 days or less

#### Donated services

Volunteers contribute a significant number of hours to assist in the management and operation of the Society. Because of the difficulty of determining the fair value of the services contributed, the value of volunteer services is not recorded in these financial statements.

## Lindsay Park Sports Society Notes to Financial Statements

// DECEMBER 31, 2015

#### Financial instruments

The Society initially measures financial assets and financial liabilities at their fair value. It subsequently measures all its financial assets and financial liabilities at amortized cost except for investments which are measured at fair value. The financial assets subsequently measured at amortized cost include cash and cash equivalents, accounts receivable and donations on deposit with Parks Foundation, Calgary. The financial liabilities measured at amortized cost include accounts payable and accrued liabilities, deposits from tenants and long-term debt.

The Society is not exposed to undue credit risk. Further, the Society is not exposed to foreign currency, price or liquidity risk.

#### Inventory

Clothing inventory is recorded at the lower of cost and net realizable value.

#### Non-recording of City property

The original building complex and its major equipment components were provided from the City of Calgary's capital fund and are the property of the City; therefore they are not recorded in these financial statements. All building additions, improvements and immovable capital assets become the property of the City of Calgary and are expensed in the year incurred.

#### Revenue recognition

The Society follows the deferral method of accounting for contributions. Restricted contributions are recognized as revenue in the year in which related expenses are incurred. Unrestricted contributions are recognized as received or receivable if the amount can be reasonably estimated and collection is reasonably assured. Endowment contributions are recognized as direct increases in net assets when received.

Admissions, memberships and programs fees as well as facility booking fees are recorded as revenue over the period that the services are rendered, with the prepaid portion recorded as deferred revenue.

Sponsorships and grants are recognized as revenue over the periods that they relate to in accordance with the terms of the sponsorship or grant agreement.

Capital contributions used for building expansion and improvements and to acquire immovable capital assets which do not become the property of the Society are recorded as revenue in the same year as the expansion, improvement or acquisition is expensed.

Restricted investment income is reported as deferred revenue and recognized as investment income in the year in which related expenditures are incurred. Unrestricted investment income is recorded as investment income revenue when it is earned.

// DECEMBER 31, 2015

#### Use of estimates

The preparation of financial statements in conformity with ASNPO requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. By their nature, these estimates are subject to measurement uncertainty. The effect of changes in such estimates on the financial statements in future periods could be significant. Significant estimates include amortization of capital assets, accruals, and allowance for doubtful accounts.

#### Expenses

Experience Provider expenses includes the costs of programs and services conducted by the aquatics, athletics and wellness departments. Human Resources and Administration expenses include the costs of the human resources, finance and administration departments.

#### Comparative figures

Certain prior year figures have been reclassified to conform to the current year presentation.

#### 3 Capital assets

			2015	2014
	Cost \$	Accumulated amortization \$	Net book value \$	Net book value \$
Athletic equipment Office furniture and equipment Computer equipment Café furniture and equipment	2,145,475 427,207 152,792 12,388	1,373,094 332,265 108,246 12,388	772,381 94,942 44,546	674,614 33,198 29,167
	2,737,862	1,825,993	911,869	736,979

#### 4 Investments

Investments consist predominately of guaranteed investment certificates with various institutions. The guaranteed investment certificates are cashable prior to their maturity date, subject to an interest penalty. Investments are carried at fair value with unrealized gains or losses recognized directly in the statement of operations as investment income. Investments with maturity within one year have been classified as short-term investments.

### Lindsay Park Sports Society Notes to Financial Statements

// DECEMBER 31, 2015

#### 5 Long-term debt

	2015 \$	2014 \$
10-year loan from the City of Calgary, bearing fixed rate interest at 3.514%, repayable in semi-annual payments of \$179,196 including principal and interest, with a maturity of June 15, 2020. Less: Amounts due within a year	1,479,750 (309,085)	1,778,254 (298,504)
	1,170,665	1,479,750
The estimated principal repayments are as follows:		
	\$	
2016 2017 2018 2019 2020	309,085 320,042 331,387 343,134 176,102	
Total	1,479,750	

Interest expense recorded in the year was \$63,679 (2014 - \$74,641).

#### **6** Deferred contributions

In 2005, the Society received an anonymous contribution of \$1,000,000 in exchange for the right to name the fifty meter pool complex constructed in 2003 "The Calgary Foundation Aquaplex". The naming rights are for a term of twenty years. The Society has recorded a portion of the contribution \$50,000 (2014 - \$50,000) as revenue for the year and deferred the balance of \$418,767 (2014 - \$468,767) which will be recognized as revenue on a pro-rata basis over the remaining term of the naming rights.

### 7 Operating contributions

Included in operating contributions are the following grants and contributions:

	2015 \$	2014 \$
Operating contribution from the City of Calgary Operating grant – other	1,253,350 8,637	1,208,222
	1,261,987	1,208,222

// DECEMBER 31, 2015

### 8 Internally restricted for athletic bursaries

The Lindsay Park Development Foundation ("Foundation") was dissolved on January 1, 2003 and the assets, liabilities and net assets were transferred to the Society. The purpose of the Foundation was to act as a trustee to administer the funds from the Western Canada Summer Games Foundation, together with any other funds received, for the purpose of improving the quality of the services offered at Talisman Centre and assisting the development of athletes training at the Centre.

The Society has agreed to continue the work of the Foundation and accordingly has restricted the net assets received from the Foundation for the purpose of providing bursaries and grants to athletes and Sport Partners training at Talisman Centre.

#### 9 Facility operations

Included in Facility Operations expense are the following utility expenses:

	2015 \$	2014 \$
Electricity Natural gas	838,579 243,844	742,351 409,140
Total	1,082,423	1,151,491

#### 10 Donations on Deposit with Parks Foundation, Calgary

#### Access Advantage endowment agreement

In 2004, an endowment fund named Access Advantage was established at the Parks Foundation, Calgary. The income from the endowment allows the Society to provide subsidies and fee assistance to patrons of limited economic means in order to improve their access to Talisman Centre. In a prior year, the endowment fund received from an anonymous donor a donation of \$1,250,000. The Society has agreed to increase the endowment fund to \$3,000,000 by way of contributing at least 15% of its annual excess of revenues over expenses before internal allocations to the Endowment Fund. The contribution from the Society for 2015 was \$126,314 (2014 – \$404,590) and has been recorded as an accrued liability and Human Resources and Administration expenses at year end.

## Lindsay Park Sports Society Notes to Financial Statements

// DECEMBER 31, 2015

	\$
Original endowment donation	1,250,000
Society's contribution – 2005	82.236
Society's contribution – 2006	104,001
Society's contribution – 2007	168,494
Society's contribution – 2008	142.616
Society's contribution – 2009	94.352
Society's contribution – 2010	
Society's contribution – 2011	107.212
Society's contribution – 2012	317.129
Society's contribution – 2013	203.056
Society's contribution – 2014	404.590
Society's contribution – 2015	126.314
Coolety C Continuation 2010	120,011
	3.000.000

The Society's commitment was fulfilled in 2015.

Income related to this endowment amounted to \$312,163 (2014 - \$270,730) and has been included in Donations on Deposit with Parks Foundation, Calgary and was recognized as Investment Income. Administration fees of \$45,325 (2014 - \$26,860) related to the Endowment Fund were paid to the Parks Foundation, Calgary and were recorded as Human Resources and Administration expenses. The following is a continuity of the Donations on Deposit related to the investment income with the Parks Foundation, Calgary:

	2015 \$	2014 \$
Balance – Beginning of year	465,710	222,601
Interest Administration charges Endowment interest Administration charges on Endowment	426 (1,054) 312,162 (45,325)	269 (1,030) 270,730 (26,860)
Balance – End of year	731,919	465,710

// DECEMBER 31, 2015

#### 11 Commitments

#### **Energy contracts**

#### a) Gas contract

The Society has a natural gas agreement with Enmax for the period January 1, 2011 to December 31, 2014, which was renewed for the period of January 1, 2015 to December 31, 2019, to purchase predetermined amounts of gigajoules at predetermined prices.

#### b) Electrical contract

The Society has an electrical agreement with Enmax for the period January 1, 2014 to December 31, 2016, to purchase kilowatts at a predetermined price.

#### 12 Endowments

In fiscal 2013, Talisman Energy Inc. entered into an agreement with the Society whereby Talisman Energy Inc. committed to provide \$50,000 to establish the Talisman Energy Amateur Sport Bursary Award, which will be awarded in conjunction with the John Currie Amateur Sport Legacy Fund that is managed by Parks Foundation Calgary. In 2015, \$25,000 (2014 – \$15,000) was recorded by the Society as an endowment contribution. Pursuant to this agreement, earned income on this endowment is required to be awarded as a bursary to amateur athletes with financial needs who are training in Calgary.

#### 13 Government remittance payable

As at December 31, 2015, the amount of government remittance payable included in accounts payable and accrued liabilities was nil (2014 - nil).

#### 14 Non-cash working capital

	2015 \$	2014 \$
Accounts receivable	240,808	408,446
Inventory	5,826	4,497
Prepaid expenses	545	5,200
Accounts payable and accrued liabilities	(552,592)	(353,739)
Deferred revenue and grants	(73,955)	147,614
	(379,368)	212,018

### Lindsay Park Sports Society Notes to Financial Statements

// DECEMBER 31, 2015

#### 15 Subsequent event

On January 15, 2016, a contributor removed its restriction on funding of \$500,000 provided to the Society making the funds available for general use. The Society recognized this deferred revenue in fiscal 2016 accordingly.



Volunteers

and

Staff

**Outstanding Contributions from** 

Sarah Alexander Sharon Hambrook Boreyko Eryn Bulmer Barrett Michelle Cameron Coulter Cora Campbell Erin Chan Karen Clark Le Poole Cari Read Din Karen Fonteyne Duff Gibson Andrew Haley Blythe Hartley Carol Huynh Joanne Kelly Kelly Kryczka Irwin Karin Larsen Curtis Myden Shayna Nackoney-Skauge

Kendra Ohama

Janis Pardy

Tom Ponting Lori Radke

Romel Raffin

Jessica Sloan

Michelle Stilwell

Reidun Tatham

Carolyn Waldo

Kristin Zernicke

Brooke Zimmerman

Mark Tewksbury

Park Sports Society of Lindsay Chairs

Bob Bratton, 1983–1984 Dennis Harley, 1984–1985 Arlene McGinn, 1985–1986 David Ardell, 1986–1987 Michael Welch, 1987–1988 Ken Johnston, 1988–1989 Don Buchignani, 1989–1990 Giles Parker, 1990-1991 Lorna Read, 1991–1992 Jim Dale, 1992–1993 Bill Eshom, 1993–1994 Chris Hampshire, 1994–1995 David Madsen, 1995–1996 Ben Meulenbeld, 1996–1997 Peter McKenzie, 1997–1998 Ron Desrochers, 1998–1999 David Burgess, 1999–2000 Ken Fowler, 2000-2001 Wayne Arvidson, 2001–2002 John Townley, 2002–2003 Annette Gillis, 2003–2004 Doug Bird, 2004-2005 David Macaulay, 2005–2006 Verla Wong, 2006-2008 Dwight Jack, 2008-2009 Rob Davis, 2009-2010 Alec Milne, 2010-2011 Jon Truswell, 2011-2012 Steve Sproule, 2012-2014 Terry Bausted, 2014-2015

Bernie Asbell, General Manager, 1993–2005 Brenda Clarke, General Manager, 1984–1990 Charlie Clemente, Staff Member, 1990–2010 John Currie, The John Currie Amateur Sport Legacy Fund, 2014 Mike Gavan, Board Member, 1994–2005 Eldon Godfrey, Builder of LPSS, 2002 Rick Grafton, Building Healthier Futures Fundraising, 2001–2004 Karen Iwanski-Doutre, Staff Member, 1988–2010 Siro Khem, Staff Member, 1990–2010 Carol Kinley, Staff Member, 1988–2012 Sharon Koop, Staff Member, 1990–2007 Vicki (Lines) Park, Executive Assistant, 1987–2006 Mike Mears, Building Healthier Futures Fundraising, 2001–2004 Catherine Nielsen, Staff Member, 1990–2005 Bill Porter, Long-time Volunteer Eric Rieger, Parks & Recreation, 1983–1992 Sue Scott, Staff Member, 1983–2002

Peter VanderPyl, General Manager, 1990–1993



A special thanks to our sponsors and partners who continue to make Talisman Centre one of the most inspiring and leading-edge sport training facilities in Calgary.













Many thanks to the individuals, corporations and foundations who have contributed to The John Currie Amateur Sport Legacy Fund, providing bursaries to amateur athletes with financial need training in Calgary.

Annapolis Capital Limited

**Anonymous Donors** 

ATB

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**Bob Bratton** 

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Canadian Pacific

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Jon and Tonya Truswell

Paul Valentine and Andrea Gould

Ted Valentine

Stanley and Dorota Weber

Peter and Carol Ann Williams

Williams Engineering

W. Brett Wilson

Marion and Dave Wolff



Best place to work off the stress @talismancentre

- Len, December 2015 // Twitter



(a) Talisman Centre tried the spin & box class with Dwili this morning. Awesome! She's fun and the variety makes the time fly. #strongwomen

- Cheryl , November 2015 // Twitter



Inspiration from Mel @
TalismanCentre during this
morn's spin: "Sweat like a pig,
look like a fox."

- Len, December 2015 // Twitter



I love Talisman, can't get enough of it. My happy place!

- Fa, December 2015 // Facebook













